

Tips for First-Time Buyers and New Home Seekers:

How to Make an Offer on a House

Buying a home can be overwhelming if you're a first-time buyer, or looking to buy a new home. However, understanding the process of making an offer on a house is crucial to securing your dream home.

Here are some simple tips to help you put in an offer.

1. Understand the Property's Background

It's important to have a good grasp of the property's history. A home that has just been listed will have different dynamics compared to one that has been on the market for a while because a previous sale fell through.

2. Get to Know Why the Seller is Selling

Sellers don't just consider the price when making a decision. Understanding their priorities can help you create a better offer. .

3. Aim for an Initial No.

It's best to turn down the first offer. If the seller agrees right away, it means you offered more than necessary. Rejection means you began negotiations at a reasonable starting point leaving room for flexibility.

4. Keep Going: Follow Up

Negotiations often take time and don't always result in an immediate agreement.

If you need expert and friendly advice on buying your first home or any mortgage inquiries, feel free to reach out to us.
We're here to support you at every step of the way!

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